



IRRIGATION
NEW ZEALAND

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Irrigation New Zealand

Annual Report 2020/2021





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CHAIR REPORT

Keri Johnston



Tēnā koutou,

Penning this report last year, I wrote about the unprecedented times that Covid-19 had resulted in. One year later, and we find ourselves again at the mercy of the virus. No longer are these unprecedented times, but a new kind of normal.

Regardless of this, I am excited about our future, and that of our food and fibre sector.

There may be many changes still coming, particularly in the regulatory space, but we should not be afraid of these, or indeed of change as it is inevitable, after all. Our focus has been, and will continue to be, on building strong partnerships, and together finding workable solutions and timeframes for transition.

He ora te whakapiri, he mate te whakatāhiri.

There is strength in unity and weakness in division.

As I reflect on the previous 12 months for IrrigationNZ, I do so with an immense amount of pride. Our updated strategy is one of an organisation that is reinvigorated, future-focused, and clear about who we are, what we do, and why we exist. We have a permanent home now in Wellington, which is perfect for us, and the team is happy and settled here. It is within five minutes' walk of many of our fellow industry groups, and parliament.

For the first time in two years, we have ended the financial year in a positive position. Membership is steadily growing. IrrigationNZ has an increasing and welcome presence in government working and advisory groups, helping to inform and build the regulation that will impact our sector.

To Vanessa, Julie, Stephen, Lynn, and Ella; thank you. As a cohesive, positive team, you have turned IrrigationNZ around. Your passion, courage, and enthusiasm coupled with sheer determination to succeed are evident in the results for this year.

To my fellow board members, Andrew R, Andrew B, Jared, Randal, and Ivan; your skills, expertise and support are invaluable to me and to IrrigationNZ. As a board member, I am loving the fact that we are open-minded and respectful, hold each other to account, and are willing to adapt and change to the fast-moving environment we operate in. It is this agility and foresight that we will see well into the future.

I would like to make special mention of Ivan, who has been a valued, conscientious board member for the last four years, and has opted to retire. I wish him all the very best and thank him for all his mahi over this time. A big thank you is also extended to our strategic partners, Anderson Lloyd, FMG, and ANZ. Your support of us and what we do is greatly appreciated. Here is to 2022 – may the good work continue.

Kia ora rawa atu,

A handwritten signature in black ink, appearing to be 'K Johnston'.

Keri Johnston
Chair of IrrigationNZ

CEO REPORT

Vanessa Winning



The 2020/2021 year for IrrigationNZ was not only big in terms of change and focus, but also in terms of impact and positioning.

I joined the team just before last year's AGM. IrrigationNZ had just completed a restructure, decided to move its head office to Wellington, and were remarkably close to another annual loss. It was a challenge that the board was very upfront and honest about.

This past year, we have managed to turn this around. In just eight months we went from managing the accounts weekly, to a surplus of \$150,000 and reserves in the bank that will assist us to be more focused on delivery. While the bank account is now a lot more stable, we will continue to focus on building those reserves through targeted revenue options that fit within IrrigationNZ's strategy and align more clearly with our membership. We will also focus on growing our membership throughout the country to support new schemes and add additional horticulture, arable and viticulture members. This will complement the sturdy base of existing pastoral irrigators who we are proud to have supporting us.

With the focus on the bottom line easing, we have been able to re-establish our unique training programme, investing in capability in training, technical expertise, and policy development. We are incredibly lucky to have the team to support our industry needs, to keep us ahead of policy implementation, and to be part of the policy development and implementation working groups. This small team is working with the service industry to create a true irrigation engineering career pathway which we will be announcing soon. We are doing this with the support of a substantial number of the service industry and in conjunction with Irrigation Australia, with whom we have built a strong relationship with over the past 12 months.

Policy change is coming thick and fast, and we know it is overwhelming to many of us. In the last 12 months we lodged five submissions to policy changes, and the 2021/2022 year is just as busy. Our biggest successes have been working with the policy implementation teams and working through more practical implementation programmes. This is a dance, and often it feels like we are pushing hard for little gain, but we have seen increasing requests for our involvement, and concessions that make sense. We will continue to focus on practical, workable implementation solutions. Some of the policy changes in the pipeline will have generational impacts, and often policy makers are unaware of the unintended real-world consequences. Our role is to work with them to get the best outcomes for our members.

2020/2021 saw an improvement in understanding the impact and opportunity irrigation has for our economy and environment. We are working on improving perception by building trust and working with non-governmental organisations (NGOs) and central and local governments to improve the understanding of the importance of water capture, storage and precision use. This understanding will aid in achieving some of the climate and environmental outcomes we aspire to. Without water we don't have choices. We are pleased with the recent publishing of the Water Availability and Security work on which we have spent the last 12 months working with the Ministry for Primary Industries (MPI). This is a fantastic step in the right direction for creating a strategy for productive community and recreational use of water, which is long overdue. But it is just the start – the 2021/2022 year is going to be even busier. There is more change in the pipeline and a focus required on asking tough questions, to ensure New Zealand agriculture gets the investment, development, and support for water resilience it needs.

Covid this year has been much more manageable as we stayed away from large events and focused on training, advocacy, and member engagement. We acknowledge there is nothing better than face-to-face interaction and we will plan some more regional activity in the coming year.

Lastly, I would like to thank all the members who had our backs this past 12 months, who reached out to support, who provided focus and gave feedback. We extended our reach last year and are focused on continuing to do so. To those of you who have helped, provided rooms, shared expertise, opened doors and supported us in the regions, we are incredibly grateful. You have a choice on whether you are a part of our organisation, and I am pleased that not only are many of you actively engaged with us, but that new members are continuing to choose to join.

Thank you

Vanessa Winning, Chief Executive, IrrigationNZ



2021/2022

Strategy



VISION
Water for
food, fibre and
community wellbeing;
for this generation
and the next.

PRIORITIES

Lead – set the standards for our sector, add value to our membership, encourage innovation and technology continually looking for ways to improve our performance.

Influence – advocate and build relationships with a united, solutions-focused voice, using robust information, and starting the right conversations.

Empower – working with and connecting people and organisations who can be part of making our communities resilient, thriving and prospering.

OUR VALUES

Credible – we own our actions and are committed to implementing the highest standards.

Problem Solving – be the go-to and can-do people, inspire and motivate, embrace and drive change.

Connected – build relationships, collaborate, share knowledge and ideas, seek to partner with others to get things done, building wide networks of influence.

Future-Focused – the ability of future generations of New Zealanders to meet their water needs, as well as ensuring our organisations long-term success.

OUTCOMES

Recognised as the experts in water management, use and application.

The importance of irrigation is understood by all New Zealanders.

Representing irrigation in Aotearoa New Zealand.

Members know what to do and how to do it.

Advocating to ensure practical regulations are achieved in the best interest of irrigators and New Zealand.

In trusted partnership with the community.

2020/2021

Advocacy and Achievements

2020 was a big year for IrrigationNZ. Having moved to Wellington in October, and bringing in our new CEO Vanessa Winning to grow our engagement with the government, policymakers, and implementation teams, we have achieved a lot in a very short period. With the support of Spear, particularly Ruth Lavelle Treacy, we managed to get in front of all the policymakers and politicians we needed to, and established dialogue.

Over the past year, we met with the Minister for Primary Industries Damien O'Connor, Minister for the Environment David Parker, Minister for Climate Change James Shaw, and Associate Minister for Conservation Eugene Sage. These meetings were about particular legislation that is underway. Members of the Opposition we met include Barbara Kruiger, Chis Luxon, Scott Simpson, and Simon Coult.

Our Chair, Keri Johnston, regularly meets with Prime Minister Jacinda Ardern and with Ministers for Primary Industries and the Environment through the Food and Fibre Leaders forum group. Quarterly discussions are held on the big issues affecting the primary sectors.

Water and water-related activity is relevant to pretty much all sectors of government. We have formed relationships with policy and implementation teams across many areas, including the Ministry of Business, Innovation and Employment (Dam Safety and Infrastructure), the Department of Internal Affairs (water services), the Ministry for Primary Industries (integrated farm plans, Sustainable Food and Fibre Futures projects, Water Availability and Security), the Ministry for the Environment (Freshwater Farm Plans), Regional Development, Climate Change, the Department of Conservation, Taumata Arowai, and the Department of the Prime Minister and Cabinet.

We have made several submissions on various policy/regulatory changes, including the Water Services Bill, Dam Safety implementation, climate change, Resource Management's proposed Natural and Built Environments Act (NBA), and earlier versions on Farm Environment Plans. We expect this year will be even busier as more policy is introduced.

We are part of implementation groups for several technical advisory activities, including Water Availability and Security, Farm Environment Plans, Integrated Farm Plans, He Waka Eke Noa, Te Tai Tokerau Water, water metering, and the Food and Fibre Partnerships Group. We expect our work within these groups will increase as more policy nears implementation stage.

ACHIEVEMENTS

*Calendar year July 2020 – June 2021.

TRAINING 
220+

Over 220 people attended our trainings

 E-LEARNING
130

Almost 130 people completed online e-learning

WEBSITE
25,000

Over 25,000 visitors to our website – up 20% on the same period the previous year



New website visitors

83.7%

Returning visitors

18.3%



2020/2021

IrrigationNZ Membership

MEMBERSHIP BY CATEGORY

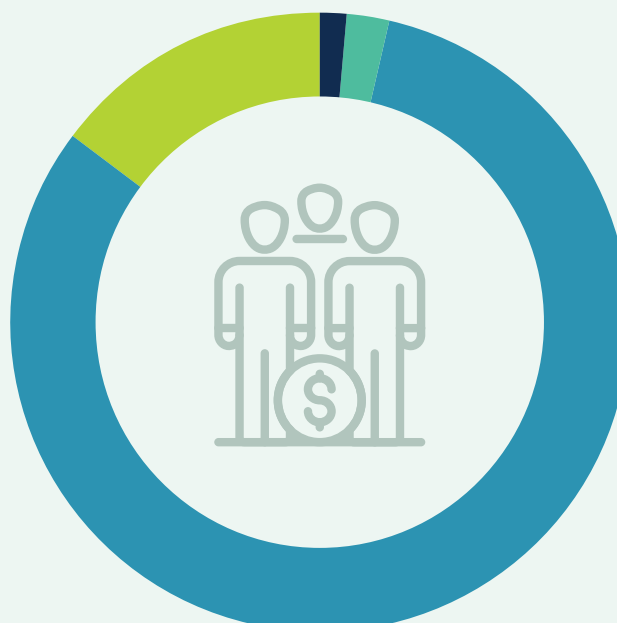
- Government
- Research Institution
- Retirees
- Irrigators and Schemes*
- Service Industry



*Schemes counted as being a single member therefore this number does not represent the total number of irrigators represented by IrrigationNZ.

FEES PAID BY MEMBERSHIP CATEGORY

- Government
- Research Institution
- Retirees
- Irrigators and Schemes
- Service Industry







IRRIGATION
NEW ZEALAND
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IRRIGATION NEW ZEALAND INC.

Annual Report – Finance Report

As at 30 June 2021

Prepared by MTM Accounting Limited.



Compilation Report

Irrigation New Zealand Inc. For the year ended 30 June 2021

Scope

On the basis of information provided and in accordance with Service Engagement Standard 2 Compilation of Financial Information, we have compiled the financial statements of Irrigation New Zealand Inc. for the year ended 30 June 2021.

These statements have been prepared in accordance with the accounting policies described in the Notes to these financial statements.

Responsibilities

You are solely responsible for the information contained in the financial statements and have determined that the Special Purpose Reporting Framework used is appropriate to meet your needs and for the purpose that the financial statements were prepared.

The financial statements were prepared exclusively for your benefit. We do not accept responsibility to any other person for the contents of the financial statements.

No Audit or Review Engagement Undertaken

Our procedures use accounting expertise to undertake the compilation of the financial statements from information you provided. Our procedures do not include verification or validation procedures. No audit or review engagement has been performed and accordingly no assurance is expressed.

Independence

We have no involvement with Irrigation New Zealand Inc. other than for the preparation of financial statements and management reports and offering advice based on the financial information provided.

Disclaimer

We have compiled these financial statements based on information provided which has not been subject to an audit or review engagement. Accordingly, we do not accept any responsibility for the reliability, accuracy or completeness of the compiled financial information contained in the financial statements. Nor do we accept any liability of any kind whatsoever, including liability by reason of negligence, to any person for losses incurred as a result of placing reliance on these financial statements.

MTM Accounting Ltd

Chartered Accountants

Floor 3, 191 Thorndon Quay

Wellington

Dated: 22 September 2021



Organisation Information

Irrigation New Zealand Inc. For the year ended 30 June 2021

Nature of Business

To provide leadership and support to the stakeholders of the irrigation industry that will promote and facilitate best practice to ensure the sustainability and reliability of water resources in New Zealand.

IRD Number

043 219 707

Chief Executive

Vanessa Winning

Board Members

Keri Johnston (Chair)

Ivan Kauf

Jared Ross

Randal Hanrahan

Andrew Rodwell

Andrew Barton

Address

PO Box 8014

Wellington 6140

Chartered Accountants

MTM Accounting Limited

PO Box 24-442

Wellington 6142

Bankers

ANZ Bank NZ Limited

Solicitors

Anderson Lloyd

Christchurch

Statement of Financial Performance

Irrigation New Zealand Inc. For the year ended 30 June 2021

	2021	2020
Income		
Advertising	106,466	86,551
Course / Workshop Fees	56,185	60,313
Events	-	33,392
Government	9,600	8,145
Grant Brought Forward	11,874	45,316
Grants	314,899	253,700
INZ Project Management	7,953	282,155
INZ Project Management(Taxable)	17,391	10,000
Irrigator	94,017	97,802
Other	60,253	247,688
Other INZ	8,345	-
Research & Industry	16,600	5,600
Retiree	320	320
Schemes & User Groups (Optg)	436,821	453,298
Schemes Developing <2000 ha	800	800
Schemes Developing >2000 ha	9,890	3,200
Service Industries <5 Staff	20,800	33,000
Service Industries >5 Staff	72,750	56,435
Service Industry - Individual	3,635	7,600
Sponsorship	27,256	43,500
Total Income	1,275,855	1,728,815
Cost of Sales		
Advocacy - Expenses	41	1,770
Expenditure Brought Forward	-	5,082
Furniture, plant, and equipment	15,047	-
Grant to Carry Forward	434	139,024
Relocation Costs	5,006	-
Total Cost of Sales	20,527	145,876
Gross Surplus	1,255,328	1,582,938
Other Income		
Expenditure to Carry Forward	-	18,082
Interest Current Savings	44	39
Total Other Income	44	18,121
Expenses		
Interest Expense	1,025	2,067
Loss on Disposal of Assets	286	-
Rental and Lease Payments	380	-
Repairs and Maintenance	992	-

These financial statements have been prepared without conducting an audit or review engagement and should be read in conjunction with the attached Compilation Report.

	2021	2020
Shareholder Salaries	12,000	-
Travel and Accommodation	3,625	6,245
ACC	1,569	1,731
Accountancy	14,300	6,213
Accountancy - Special	1,750	-
Advertising and Sponsorship	-	36
Bad Debt	5,700	11,428
Bank Fees	2,465	2,586
Catering	827	2,001
Catering - Training	649	4,179
Computer Expenses	3,350	1,063
Consultants	263,534	99,924
Consultants - Training	6,975	4,443
Depreciation	16,104	33,835
Eftpos Fees	186	186
Entertainment	211	3,084
Entertainment - Training	283	-
Equipment Hire	2,211	2,547
Event Management	514	101,930
Fringe Benefit Tax	2,169	4,338
Fuel	3,655	11,569
General - Training	713	578
General Expenses	1,542	2,722
Insurance	6,158	17,245
INZ Project Management	-	300,237
Legal	17,774	7,200
License Fees	48,224	41,601
Media	10,550	40,083
Postage - Training	-	9
Postage, Courier	17,102	19,347
Printing & Graphics - Training	269	4,466
Printing and Graphics	35,893	47,682
Professional Development	500	4,246
Project Contributions	1,180	5,587
Recruitment	6,277	820
Rent	13,406	41,830
Salaries	524,242	763,107
Sponsorship	1,395	-
Staff Expenses	962	-
Stationery	598	1,063
Subscriptions	2,933	2,141
Systems Support	16,759	22,244
Telephone & Internet	5,357	7,656
Travel & Accom - Training	675	3,070
Travel & Accommodation	23,244	27,711

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	2021	2020
Uniform	1,714	850
Vehicle Lease	16,772	31,844
Venue Hire	3,302	5,133
Venue Hire - Training	-	1,598
Total Expenses	1,102,301	1,699,476
Net Surplus (Loss) Before Taxation	153,071	(98,416)
Taxation and Adjustments		
Non Deductible Expenses		
Penalties	119	-
Total Non Deductible Expenses	119	-
Government Wage Subsidy	-	(56,237)
Total Taxation and Adjustments	119	(56,237)
Net Surplus (Loss) for the Year	152,952	(42,179)

These financial statements have been prepared without conducting an audit or review engagement and should be read in conjunction with the attached Compilation Report.



Statement of Changes in Equity

Irrigation New Zealand Inc.

For the year ended 30 June 2021

	2021	2020
Equity		
Opening Balance	37,431	79,611
Increases		
Surplus for the Period	152,952	(42,179)
Total Increases	152,952	(42,179)
Total Equity	190,383	37,431

These financial statements have been prepared without conducting an audit or review engagement and should be read in conjunction with the attached Compilation Report.

Statement of Financial Position

Irrigation New Zealand Inc.

As at 30 June 2021

	30 JUN 2021	30 JUN 2020
Assets		
Current Assets		
Cash and Bank		
ANZ - Beck & Call	26	26
ANZ - Wage Subsidy Account	-	-
ANZ Call Account	208,657	174,101
ANZ Conference Account	19,900	32,802
Total Cash and Bank	228,583	206,928
Accounts Receivable	48,053	190,481
Expenses Paid in Advance	1,913	-
Total Current Assets	278,548	397,409
Non-Current Assets		
Fixed Assets as per Schedule	13,976	30,366
Terminal Tax(paid/ Refund)	-	(697)
Total Non-Current Assets	13,976	29,669
Total Assets	292,524	427,078
Liabilities		
Current Liabilities		
Bank		
ANZ Visa - E Dumaine	-	421
ANZ Visa - E Soal	-	488
ANZ Visa - E Stokes	34	213
ANZ Visa - J Wallace	358	135
ANZ Visa - K Mills	-	152
ANZ Visa - Keri Johnston	513	-
ANZ Visa - Lynn Lawrence	1,299	-
ANZ Visa - S Breneger	-	112
ANZ Visa - V Bloomer	-	35
ANZ Visa - Vanessa Winning	1,669	-
ANZ Visa Stephen	226	-
Total Bank	4,100	1,557
Accounts Payable	26,091	90,719
GST Payable	19,468	31,036
Income Tax Payable	(14)	(1,109)
Revenue Received in Advance	30,950	218,474
PAYE Tax Payable	14,441	22,471
Rounding	-	-
Total Current Liabilities	95,036	363,147
Non-Current Liabilities		

These financial statements have been prepared without conducting an audit or review engagement and should be read in conjunction with the attached Compilation Report.

	30 JUN 2021	30 JUN 2020
Loans	-	1,961
Advance - INZ Accreditation (21650)	(116)	-
Conference Refunds Payable	-	11,225
Financial Synergy - Insurance premium funding	7,221	13,134
Spark Interest Free Loan (Ella S)	-	179
Total Non-Current Liabilities	7,105	26,500
Total Liabilities	102,141	389,647
Net Assets	190,383	37,431
Equity		
Retained Earnings	190,383	37,431
Total Equity	190,383	37,431

 Chair

Date

Revenue Received in Advance

Irrigation New Zealand Inc.

For the year ended 30 June 2021

	2021	2020
Revenue received in advance		
Income in Advance	16,550	79,450
Grants received in advance		
Fertigation	4,548	49,310
NIWA	-	6,250
Ruataniwha User Group	8,640	12,514
Smart T & T	-	8,000
Building Trust	-	23,600
Fish Screens	1,211	39,349
Total Grants received in advance	14,400	139,024
Total Revenue received in advance	30,950	218,474

Notes to the Financial Statements

Irrigation New Zealand Inc. For the year ended 30 June 2021

1. Reporting Entity

Irrigation New Zealand Inc. is an Incorporated Society registered under the Incorporated Societies Act 1908.

2. Statement of Accounting Policies

Basis of Preparation

These Financial Statements are special purpose financial statements and have been prepared for income tax purposes in accordance with the Tax Administration (Financial Statements) Order 2014.

Historical Cost

These financial statements have been prepared on a historical cost basis. The financial statements are presented in New Zealand dollars (NZ\$) and all values are rounded to the nearest NZ\$, except when otherwise indicated.

Changes in Accounting Policies

There have been no changes in Accounting Policies. All policies have been applied on bases consistent with those used in previous years.

Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable for the sale of goods and services, to the extent it is probable that the economic benefits will flow to the organisation and revenue can be reliably measured.

Fixed Assets and Depreciation

All fixed assets are recorded at cost less accumulated depreciation.

Depreciation of the assets has been calculated at the maximum rates permitted by the Income Tax Act 2007.

Goods and Services Tax

These financial statements have been prepared on a GST exclusive basis with the exception of Accounts Receivable and Accounts Payable.

Income Tax

Income Tax expense charged to the Statement of Financial Performance recognises the current obligations and all amounts arising from differences between the accounting results and assessable income for the period, calculated using the liability method.

Investments

Investments are carried at the lower of cost and net realisable value. Where in the Executive Committees opinion there has been a permanent reduction in the value of the investments this has been brought to account in the current period.

Accounts Receivable

Receivables are stated at their estimated realisable value. Bad debts are written off in the year in which they are identified.

3. Audit

These financial statements have not been audited.

4. Contingent Liabilities

At balance date there are no known contingent liabilities (2020:\$0). Irrigation New Zealand Inc. has not granted any securities in respect of liabilities payable by any other party.

5. Associated Parties

There were no associated party transactions during the year under review.

	2021	2020
6. Taxation		
Net Surplus (Loss) Before Tax	152,952	(42,179)
Additions to Taxable Surplus		
Non-deductible expenses as calculated	296,859	602,961
Penalties	119	-
Total Additions to Taxable Surplus	296,978	602,961
Deductions from Taxable Surplus		
INZ Project Management	7,953	282,155
Subscriptions	665,232	666,200
Losses Brought Forward	760,494	372,921
Total Deductions from Taxable Surplus	1,433,679	1,321,275
Taxable Surplus (Loss)	(983,749)	(760,493)
Tax Payable at 33%	-	-
Deductions from Tax Payable		
Dividend Imputation Credits	-	-
Resident Withholding Tax Paid	11	12
Provisional Tax Paid	-	-
Total Deductions from Tax Payable	11	12
Income Tax Payable (Refund Due)	(11)	(12)





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